

**ALLIANCE FOR THE CHESAPEAKE BAY  
2014 BUDGET**

as approved 9/25/2013

|  | 2014 Budget     |                |                        |                  | 2013 Budget      | 2012 Final       |
|--|-----------------|----------------|------------------------|------------------|------------------|------------------|
|  | Unrestricted    |                | Temporarily Restricted |                  |                  |                  |
|  | Administration  | Development    | Program                | Total            |                  |                  |
| <b>1 Income</b>                            |                 |                |                        |                  |                  |                  |
| 2 Grant & Contracts- Direct Payments       |                 |                | 2,046,303              | 2,046,303        | 1,793,293        | 2,703,373        |
| 3 Grant & Contracts- Indirect Cost Billing | 494,533         |                | -                      | 494,533          | 446,229          |                  |
| 4 Unrestricted grant                       |                 | 25,000         |                        | 25,000           | 25,000           |                  |
| 5 Donations                                | -               | 100,000        |                        | 100,000          | 120,000          | 67,352           |
| 6 Events                                   | -               | 75,000         |                        | 75,000           | 50,000           | 75,220           |
| 7 Program Income                           | -               |                | 75,000                 | 75,000           | 60,000           | 47,235           |
| 8 Interest                                 | 100             |                |                        | 100              | 100              | (72)             |
| <b>Total Income</b>                        | 494,633         | 200,000        | 2,121,303              | 2,815,936        | 2,494,622        | 2,893,108        |
| <b>Expense</b>                             |                 |                |                        |                  |                  |                  |
| 9 Personnel                                | 268,928         | 26,255         | 1,043,303              | 1,338,485        | 1,144,696        | 1,208,790        |
| 10 Direct Grant Expenses                   | -               |                | 1,003,000              | 1,003,000        | 949,000          | 1,322,717        |
| 11 Program Development                     |                 | 25,000         | -                      | 25,000           |                  |                  |
| 12 Consulting & Professional               | 64,000          | 20,400         |                        | 84,400           | 110,400          | 100,668          |
| 13 Computer                                | 15,000          |                |                        | 15,000           | 15,000           | 9,235            |
| 14 Rent & Utilities                        | 98,000          |                |                        | 98,000           | 98,000           | 92,176           |
| 15 Office Supplies                         | 4,000           | 2,000          |                        | 6,000            | 5,500            | 4,267            |
| 16 Insurance                               | 13,000          |                |                        | 13,000           | 13,000           | 15,587           |
| 17 Interest                                | 100             |                |                        | 100              | 500              | (344)            |
| 18 Phone/fax/internet                      | 12,000          |                |                        | 12,000           | 12,000           | 9,614            |
| 19 Equipment Rental                        | 5,000           |                |                        | 5,000            | 5,000            | 2,740            |
| 20 Postage                                 | 2,000           | 3,000          |                        | 5,000            | 4,000            | 3,828            |
| 21 Travel & Meetings (non grant)           | 3,500           | 2,500          |                        | 6,000            | 4,500            | 5,234            |
| 22 Dues & Subscriptions                    | 800             |                |                        | 800              | 775              | 975              |
| 23 Taxes, Fees & Licenses                  | 725             |                |                        | 725              | 725              | 725              |
| 24 Bank and Merchant Fees                  | 2,500           |                |                        | 2,500            |                  |                  |
| 25 Taste Expense                           | -               | 15,000         |                        | 15,000           | 12,000           | 12,747           |
| 26 Member Events                           |                 | 6,000          |                        | 6,000            |                  | -                |
| 27 Communicatons (Print/web)               | 5,000           | 5,000          |                        | 10,000           | 5,000            | 567              |
| 28 Miscellaneous                           | 2,500           | 2,500          |                        | 5,000            | 3,500            | 14,519           |
| 29 Repayment to Unrestricted Funds         | 25,000          |                |                        | 25,000           | 25,000           |                  |
| <b>30 Total Expense</b>                    | <b>522,053</b>  | <b>107,655</b> | <b>2,046,303</b>       | <b>2,676,010</b> | <b>2,408,596</b> | <b>2,804,045</b> |
| 31 Change in net assets                    | <b>(27,420)</b> | <b>92,346</b>  |                        |                  |                  |                  |
| <b>32 Net change in assets</b>             |                 | <b>64,926</b>  | <b>75,000</b>          | <b>139,926</b>   |                  | <b>79,208</b>    |