

**AGENDA**

**9:30 GATHER FOR COFFEE & CONVERSATION**

**10:00 WELCOME**

*Robert Paul, Board Chair*

Introduction of new Members

**10:15 BOARD AND COMMITTEE BUSINESS**

*\*\*Approval of Minutes from October Meeting*

*Jim Elliott, Secretary*

*\*\* Approval of Citizens Advisory Committee Nominee*

*Review Meeting Dates for 2017*

**Finance:**

*Jack Detweiler, Chair & Jaja Leroux, Dir of Finance*

- *2016 Preliminary End of Year Report*
- *Updates on Audit, Budget, and Health Benefits*

**Governance:**

*Rich Hart, Chair*

- *Distribution of Conflict of Interest Forms*
- *Board Committee Membership*
- *Board Resolution on Diversity \*\*Approval of Resolution*
- *Honorary Directors \*\*Approval of Alex Beehler as Honorary Director*
- *Executive Director Search Process and Timeline*

**11:00 2017 FUNDRAISING AND DEVELOPMENT PLAN**

*Jennifer Troy & Mary Angela Hardwick*

*Development Committee Chair Jennifer Troy and Mary Angela Hardwick, Director of Development, will lead a presentation and discussion of the components of the 2017 Fundraising and Development Plan. This strategy sets goals, responsibilities, and actions for building a stronger and more comprehensive fundraising program.*

**12:00 LUNCH (Catered)**

**12:30 THE BOARD’S ROLE IN FUND RAISING & DEVELOPMENT**

*Mary Ellen Olsece, River Network*

*Mary Ellen provides training for NGOs in Board Development and assisted us in formulating the 2017 Plan. She will provide an overview and discussion of the important and unique roles of the Board of Directors in non-profit fund-raising efforts.*

**2:00 THE STATE OF THE BAY**

*Nick DiPasquale, EPA*

*Nick DiPasquale, Director of the Chesapeake Bay Program, will discuss the current state of the Bay and its watershed, progress of the Chesapeake Bay Program partnership, and the challenges and opportunities ahead.*

**3:00 DIRECTOR’S REPORT**

*Al Todd*

*Al Todd, Executive Director, will give organization updates and discuss highlights of strategic plan accomplishments to date and progress toward key objectives in the 2015 Strategic Plan. A more comprehensive discussion of our 2015-2020 Strategic Plan is planned for a future Board Meeting.*

**3:30 ADJOURN**

*“Together, we will get the job done!”*

[www.allianceforthebay.org](http://www.allianceforthebay.org)