

**ALLIANCE FOR THE CHESAPEAKE BAY BUDGET VS ACTUAL**

**December 31, 2017**

	<b>2017 Budget</b>	<b>1/1-12/31/17</b>	<b>% of Budget Used</b>
<b>1 Income</b>			
2 Grant & Contracts- Direct Payments	4,613,026	4,240,343.37	92%
3 Grant & Contracts- Indirect Cost Billing	574,956	529,843.82	92%
4 Donations	110,000	74,796.54	68%
5 Events (Taste)	110,000	130,193.25	118%
6 Program Income & Sponsorships	150,000	155,146.36	103%
7 Rental and Admin fees	1,200	1,232.50	103%
8 Interest	1,500	537.58	36%
<b>9 Total Income</b>	<b>5,560,682</b>	<b>5,132,093</b>	<b>92%</b>
10 Receivables at 12.31.17		825,000	
		5,957,093	
<b>10 Expenses</b>			
11 Personnel*	2,163,681	1,958,780	91%
12 Direct Grant & Program Expenses	2,903,657	3,643,592	125%
13 Program Development (Innovation Fund)	25,000	3,704	15%
14 Consulting & Professional	50,500	62,531	124%
15 Computer	15,000	9,957	66%
16 Rent & Utilities	115,000	125,032	109%
17 Office Supplies	20,000	24,137	121%
18 Insurance (non-health)	14,000	15,449	110%
19 Insurance (health)**	39,551	15,931	40%
20 Interest	-		
21 Phone/fax/internet	13,000	14,402	111%
22 Postage	10,000	4,749	47%
23 Travel & Meetings (non grant)	15,500	20,099	130%
24 Dues & Subscriptions	850	371	44%
25 Taxes, Fees & Licenses	800		0%
26 Bank and Merchant Fees	3,000	3,388	113%
28 Taste Expense	20,000	26,967	135%
29 Outreach Events	10,000		0%
30 Communicatons (Print/web)	20,000	14,213	71%
31 Miscellaneous	2,000	810	41%
32 Payment to Operating Reserve	50,000		
<b>Total Expense</b>	<b>5,491,539</b>	<b>5,944,115</b>	<b>108%</b>
		-	
<b>33 Change in net assets at 12/31/2017</b>	<b>69,143</b>	<b>(812,021)</b>	

\*\* 2017 budget split for health insurance was \$10,303 Administration and \$29,248 Temporarily Restricted. Expense is for both admin and restricted, \$5,525 and \$14,879 respectively, 54% of the admin allocation and 52% of the restricted. Both are included on this line (19).