## THE TASTE

CELEBRATE THE CHESAPEAKE



## **2026 SPONSORSHIP OPPORTUNITIES**

The Taste is a celebration of the individuals, organizations, and companies hard at work restoring the Chesapeake Bay watershed. Every September we gather like-minded corporations and conservationists in three distinct communities - Lancaster PA, Richmond VA, and Annapolis MD - to reflect on our collective achievements throughout the year. Each regional event offers live music, locally-inspired eats, awards, and camaraderie. Your sponsorship gift helps restore our watershed and demonstrates your commitment to clean water and healthy lands for all!

| \$20,000 - ROCK           | \$20,000 - ROCKFISH SPONSOR (ONLY 3 AVAILABLE)   |  |
|---------------------------|--|--|
| WEBSITE                   | Your logo and website link receive prominent placement on the Taste web page.  |  |
| SOCIAL MEDIA<br>And Email | <ul> <li>The Alliance will partner with your team to highlight your commitment to restoring the lands and waters of the Chesapeake Bay through customized social media content or a blog post.</li> <li>Your logo and website link will be included in the Alliance's newsletter for 12 months, reaching a highly engaged audience of 16K subscribers. In 2024, our newsletter had an average open rate of 50% and an average click rate of 5%.</li> </ul> |  |
| AT THE EVENT              | <ul> <li>Exclusive speaking opportunity to welcome guests and introduce the Alliance leadership at the regional Taste of your choice.</li> <li>Your logo receives prominent placement on all event signage, digital and print.</li> </ul>  |  |
| TICKETS                   | 20 tickets to the regional Taste(s) of your choice.  |  |
| SPECIAL                   | The Alliance team will partner with you to create a conservation "field day" tailored to your philanthropic goals, including professional photography recapping your team's involvement in our work.   |  |

| \$10,000 - OYSTER SPONSOR |  |  |
|---------------------------|--|--|
| WEBSITE                   | Your logo and website link prominently on the Taste website.   |  |
| SOCIAL MEDIA              | An individual post on Alliance social media channels thanking you for sponsoring the Taste.  |  |
| AT THE EVENT              | <ul> <li>Your logo prominent on all event signage, digital and print.</li> <li>Recognized in the Alliance leadership welcoming remarks.</li> </ul> |  |
| TICKETS                   | 10 tickets to the regional Taste of your choice.   |  |

| \$5,000 - BLUE CRAB SPONSOR |  |  |
|-----------------------------|--|--|
| WEBSITE                     | Your logo and website link featured on the Taste landing page.                           |  |
| SOCIAL MEDIA                | Prominent recognition in a group thank you post on the Alliance's social media channels. |  |
| AT THE EVENT                | Your logo featured in all event signage, digital and print.                              |  |
| TICKETS                     | 8 tickets to the regional Taste of your choice.  |  |

| \$3,000 - WHITE PERCH SPONSOR |   |
|-------------------------------|---|
| WEBSITE                       | Your logo and website link listed on the Taste website.               |
| SOCIAL MEDIA                  | Included in a thank you post on the Alliance's social media channels. |
| AT THE EVENT                  | Your logo included on all event signage, digital and print.           |
| TICKETS                       | 6 tickets to the regional Taste of your choice.                       |

| \$1,500 - PAW PAW SPONSOR |   |
|---------------------------|---|
| WEBSITE                   | Your name and website link listed on the Taste website.               |
| SOCIAL MEDIA              | Included in a thank you post on the Alliance's social media channels. |
| AT THE EVENT              | Your name listed on all event signage, digital and print.             |
| TICKETS                   | 4 tickets to the regional Taste of your choice.                       |

| \$500 - FRIEND OF THE ALLIANCE |   |
|--------------------------------|---|
| WEBSITE                        | Your name listed on the Taste website.          |
| AT THE EVENT                   | Your name listed on print event signage.        |
| TICKETS                        | 2 tickets to the regional Taste of your choice. |